Microsoft School Agreement Overview

School Agreement from Microsoft is an annual, subscription licensing program specially created to address the unique needs of primary and secondary educational institutions. School Agreement lets you keep your K-12 school's technology up to speed—even on a limited budget.

School Agreement Benefits

- **Easy compliance** - Because all of your school's computers and users are licensed for the term of the agreement, it's easy to be sure that your school is fully licensed for use of the School Agreement products you've selected.

- **Low administration** - Subscription licensing eliminates the need to track licenses for individual School Agreement products on every computer. This is especially helpful for managing software assets in a decentralized environment.

- **Stay current on technology** - With subscription licensing programs, your users are licensed to run the most current version of the software products included in your agreement, and your institution automatically receives media for products that upgrade during your agreement term.

- **Simple budgeting and purchasing** - One annual payment covers all of the School Agreement products you've selected for the year.

- **Excellent value** - By standardizing on a platform of products, your total cost of software ownership is reduced while productivity and access to current technology are increased. You also get the benefits of Software Assurance Membership, including support resources, tools, and eLearning courses.

Available Products

School Agreement allows you to use the most current versions of any of the products listed below. You have the flexibility to select the individual products you would like to license through your agreement for your faculty, staff and students.

The available **application**, **system**, and **Client Access License (CAL)** products are:

- Microsoft Office Professional (including Office for Mac Professional)

- Microsoft Windows® Professional Desktop Operating System (OS) Upgrades

- Microsoft Office OneNote™

- Microsoft Office Visio® Professional

- Microsoft Office FrontPage®

- Microsoft Visual Studio® .NET Professional Academic

- Microsoft Office Project Professional

- Microsoft Office Publisher

- Microsoft Encarta® Reference Library (includes MSN Encarta Premium)

- MSN Encarta Premium (formerly Encarta Online Deluxe)

- Microsoft MapPoint®

- Microsoft SQL Server™ Client Access License (CAL)

- Microsoft Core CAL

- Microsoft Exchange Server CAL

- Microsoft SharePoint™ Portal Server CAL

- Microsoft Systems Management Server CAL

- Microsoft Windows Server CAL

- Microsoft Windows Terminal Server CAL

- Microsoft Class Server Student License

- Microsoft Office Live Communications Server CAL

Note: The Windows operating system upgrade licenses offered through School Agreement entitle you to upgrade to the most current version of Windows. For example, if you currently run Windows 2000, you are licensed to upgrade to Windows XP. Please note that this is an upgrade only, not a full license. In order to run any version of a Microsoft Windows operating system licensed through School Agreement, you or your users must have a valid license for a Microsoft Windows operating system on each PC on which the software is run.

The available **server** products are:

Server Products	Unit Value
Microsoft BizTalk® Server Processor License	75
Microsoft BizTalk Server Enterprise Processor License	200
Microsoft Class Server	50
Microsoft Content Management Server Enterprise Processor License	200
Microsoft Content Management Server Standard Processor License	100
Microsoft Exchange Server External Connector	200
Microsoft Exchange Server Enterprise Edition	30
Microsoft Exchange Server Standard Edition	15
Microsoft Host Integration Server Processor License	25
Microsoft Identity Integration Server Enterprise Processor License	200
Microsoft ISA Server Standard Processor License	25
Microsoft ISA Server Enterprise Edition Processor License	75
Microsoft Operations Manager (MOM) Server Enterprise Edition	15
MOM Server Enterprise Edition with SQL Technology	38
MOM Operations Management License (OML)	8
Microsoft Office Project Server	15

Microsoft Live Communications Server	15
Microsoft Live Communications Server External Connector	75
Microsoft SharePoint™ Portal Server	65
Microsoft SPS External Connector	200
Microsoft SQL Server Enterprise Edition	30
Microsoft SQL Server Enterprise Edition Processor License	125
Microsoft SQL Server Standard Edition	15
Microsoft SQL Server Standard Edition Processor License	50
Microsoft Systems Management Server	50
Microsoft Systems Management Server with SQL Technology	50
Microsoft Virtual Server Standard Edition	10
Microsoft Virtual Server Enterprise Edition	30
Microsoft Windows Server External Connector	20
Microsoft Windows Server Enterprise Edition	30
Microsoft Windows Server Standard Edition	15
Microsoft Windows Server Web Edition	15
Microsoft Windows Terminal Server External Connector	30

Note: Unit values are explained below in the Placing Your Order section.

Some of the server products are available Per Processor. Under the Per Processor model, you acquire a Processor License for each processor in the server on which the software is running. A Processor License includes access for an unlimited number of users to connect from either inside the local area network (LAN) or wide area network (WAN) or outside the firewall. You do not need to purchase additional server licenses, CALs, or Internet Connector Licenses.

External Connector licenses allow an unlimited number of non-employees—such as parents, community members, alumni, prospective students, and current students—to access a given copy of the server software. An External Connector license is required for each copy of the server software for which you want to provide access. The External Connector does not cover employees, independent contractors, agents, service providers, or other persons providing services to or on behalf of your organization.

Subscription Term

Microsoft School Agreement is a subscription that gives you the rights to run the licensed software for a specified period, and licenses all upgrades and downgrades of the software throughout the term of the subscription. At the end of the term, you may renew the agreement, cancel out of the annual subscription model through the Buy-out Option, or remove the software from your machines.

School Agreement also offers the convenience of three-year subscription option. With this option, per-unit pricing to your distributor remains constant for all software products ordered during your three-year subscription period. Please note that your actual annual pricing is determined by your

reseller. For this reason, we are unable to guarantee that the final per-unit pricing for years two and three will not change. Please discuss pricing details with your reseller.

Pricing

Pricing for School Agreement application, system, and CAL products is based on the number of eligible PCs in the participating school or district. Eligible PCs include all of the Pentium machines, Power Macs, iMacs or better. You must also include any number of 486 machines or below and any Apple, UNIX, or Windows Terminals on which any of the software will be run. Please contact your [Microsoft Authorized Education Reseller](#) or your local Microsoft representative at 1-800-426-9400 ext 11218 for more details.

Placing Your Order

The minimum requirement for placing an order for subscription license coverage is 300 units. Total units per order are determined by combining your application, system, and CAL units with your server units. You can choose any individual product or combination of products to meet this requirement.

To determine your application, system, and CAL units, multiply the total number of application, system, and CAL products selected by your total number of eligible PCs. Unit values for application, system, and CAL products are not weighted—each has a unit value of 1.

For example, a school licensing 100 eligible PCs for Windows Operating System Upgrades, Office, and Core CAL would calculate their application, system, and CAL units as follows:

$$\underset{\text{(Number of application, system, and CAL products selected)}}{3} \times \underset{\text{(Number of PCs)}}{100} = \underset{\text{Application, system, and CAL units}}{300}$$

For server products, you multiply the unit value for the server product by the number ordered. Each server product is assigned a specific unit value (see server chart above).

If the same school as in the example above orders two SQL Server Standard Processor Licenses, they would calculate their server units like this:

$$\underset{\text{(Unit value of SQL Std Processor License)}}{50} \times \underset{\text{(Number ordered)}}{2} = \underset{\text{Server units}}{100}$$

By combining their application, system, and CAL units with their server units, they reach a total of 400 units—exceeding the 300 unit minimum requirement.

$$\underset{\text{(Application, system, and CAL units)}}{300} + \underset{\text{(Server units)}}{100} = \underset{\text{Total units}}{400}$$

Software Assurance Membership

School Agreement includes the benefits of Software Assurance Membership. As part your subscription license coverage, School Agreement allows you to simplify the procurement process, deploy at your own pace, and reduce the costs associated with acquiring new version releases by automatically providing upgrades and updates of the covered software. Plus you have the convenience and predictability of one annual payment. Additionally, you're entitled to support resources, tools, and training.

NOTE: The information on this page applies to customers in the United States and Canada. Customers in other locations should refer to their regional Microsoft Licensing Web site or contact their local Microsoft representative for more information.

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